

Vittorio Guida

Curriculum Vitae

Profile

My research integrates **behavioral, experimental, and computational economics** to explore strategic decision-making under uncertainty and risk, emphasizing **sustainability** and **intergenerational equity**. I specialize in advanced **experimental methodologies**, including design and implementation using **Python** (oTree), as well as **data analysis techniques with R**. By bridging theoretical insights and applied empirical strategies, I tackle complex economic questions with rigor and innovation.

My collaborative approach facilitates cross-disciplinary partnerships, advancing both academic understanding and actionable solutions. Driven by a commitment to sustainable outcomes, my work aims to inform and enhance economic decisions that positively impact future generations.

Education

- Nov **Ph.D. in Economics and Management**, *University of Trento*, Trento, Italy
2018–Dec **Thesis:** *Three Essays on Exploration and Exploitation: Behavioral Insights and Individual Decision-Making*
2022 **Supervisors:** Prof. Luigi Mittone (University of Trento) and Prof. Azzurra Morreale (Lappeenranta-Lahti University of Technology)
- Jan **MSc in Government and Public Administration (LM-63)**, *University of Salerno*, Fisciano (SA), Italy
2015–Jun
2017 **Grade:** 110/110 cum laude
Thesis: *Conflict of Interest: Ethical Dilemmas and Organizational Dynamics*
Supervisor: Prof. Roberta Troisi; **Co-Supervisor:** Prof. Adalgiso Amendola
- Sep **BSc in Public Administration and Organization (L-16)**, *University of Salerno*, Fisciano (SA), Italy
2011–Dec
2014 **Thesis:** *Innovative Start-ups and Crisis: Reality versus Rhetoric*
Supervisor: Prof. Roberta Troisi (University of Salerno)

Professional Experience

- Feb 2025–
Current **Postdoctoral Research Fellow**, *University of Trento, Dept. of Economics and Management*, Trento, Italy
- Engaged in the PRIN 2022 research project: "**Saving natural resources: an experimental-behavioral approach to intertemporal environmental decisions.**"
 - Focused studying experimentally the behavioral drivers of intertemporal resources management across different generations.
 - Utilized **theoretical frameworks** and **experimental methodologies** to analyze **altruistic behaviors** in environmental contexts.
 - Scientific Lead: Prof. Luigi Mittone.
- Feb 2023–Feb 2025 **Postdoctoral Research Fellow**, *University of Trento, Dept. of Economics and Management*, Trento, Italy
- Contributed to the CARITRO Project: "**Governance and Environmental Sustainability: an experimental laboratory for organizations in the Province of Trento.**"
 - Conducted **experimental economic studies** on **intergenerational choices**, both in laboratory and online settings.
 - Managed **collaborations with local economic actors** and the Trento Chamber of Commerce for research purposes.
 - Scientific Lead: Prof. Luigi Mittone.
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Teaching Experience

- Sep 2024–Dec 2024 **Teaching Assistant, Lab 1: Market Analysis (SSD: SECS-P/08)**, *University of Trento, Dept. of Economics and Management*, Trento, Italy
- 2024 Supervisor: Prof. Matteo Ploner (32 h)
- Teaching Assistant, Laboratorio di Analisi dei Mercati (SSD: SECS-P/08)**, *University of Trento, Dept. of Economics and Management*, Trento, Italy
- Supervisor: Prof. Lucia Gatti (28 h)
- Teaching Assistant, Introduzione all'Economia (Didattica Innovativa)**, *University of Trento, Dept. of Economics and Management*, Trento, Italy
- With Prof. Luigi Mittone, Prof. Sandro Casal, Prof. Marco Faillo, Prof. Fabio Pieri (Overall 27 h)
- Sep 2023–Dec 2023 **Teaching Assistant, Lab 1: Market Analysis (SSD: SECS-P/08)**, *University of Trento, Dept. of Economics and Management*, Trento, Italy
- 2023 Supervisor: Prof. Matteo Ploner (44 h)
- Teaching Assistant, Laboratorio di Analisi dei Mercati (SSD: SECS-P/08)**, *University of Trento, Dept. of Economics and Management*, Trento, Italy
- Supervisor: Prof. Nadia Laura Von Jacobi (44 h)
- Sep 2020–Dec 2020 **Teaching Assistant, Laboratorio di Analisi dei Mercati (SSD: SECS-P/08)**, *University of Trento, Dept. of Economics and Management*, Trento, Italy
- 2020 Supervisor: Prof. Matteo Ploner (48 h)

Sep **Teaching Assistant, Laboratorio di Analisi dei Mercati (SSD: SECS-**
2019–Dec **P/08)**, *University of Trento, Dept. of Economics and Management*, Trento,
2019 Italy
Supervisor: Prof. Matteo Ploner (48 h)

Publications

- 2025 **Guida, V.**, Klaser, K., & Mittone, L. *Building sustainable futures through soft institutional interventions in the climate change context: an intergenerational experiment*. *Futures*, 103531.
- 2024 **Guida, V.**, Mittone, L., & Morreale, A. *Innovative search and imitation heuristics: an agent-based simulation study*. *Journal of Economic Interaction and Coordination*, 1–52.
- 2018 Troisi, R., & **Guida, V.** *Is the appointee procedure a real selection or a mere political exchange? The case of the Italian Health-Care Chief Executive Officers*. *Journal of Entrepreneurial and Organizational Diversity*, 7(2), 19–38.
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Working Papers

Guida, V., Campigotto, N., Casal, S., & Mittone, L. *Overlapping Generations in Intergenerational Good Games*.

Benuzzi, M., Morreale, A., Guida, V. & Mittone, L. *Can AI Curb the Disposition Effect? An Experimental Study with ChatGPT*.

Benuzzi, M., & Guida, V. *Organizational decisions and financial returns: Real earnings management in an NK framework*.

Danese, G., Fulci, A., & Guida, V. *Business adaptation to climate change in a K-sector economy: A simulation study*.

Conferences & Seminars

- Jun 2025 Society for the Advancement of Behavioral Economics Annual Conference, Trento
- Dec 2024 Symposium on Advancing Sustainability Research with Experimental Methods, University of Padua
- Jun 2024 TOM Society Annual Meeting, ESSEC Paris
- Jun 2024 The Discovery of the Future in Social and Human Sciences, University of Trento
- Sep 2023 WINIR Conference, Catania
- Aug 2023 TOM Society Annual Meeting, Harvard Business School, Boston
- Sep 2022 Model Evaluation and Causal Search, Univ. of Pisa & Scuola Superiore Sant'Anna, Pisa
- Oct 2018 ECMLG 2018, HU University of Applied Sciences Utrecht, Utrecht
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Conference Organization

Dec 2025	Scientific Committee, Sustainability Research Symposium (II edition), University of Padua
Dec 2024	Scientific Committee, Sustainability Research Symposium, University of Padua
2021	Organizing Committee, CEEL Workshop on Decision-Making, Univ. of Trento

Languages

Italian	Native
English	C2 - <i>Self-assessment</i>

Digital Skills

Programming & Data Analysis	R (RStudio), Python, oTree (experiment programming), Agent-Based Models (programming)
Tools & Other	Advanced L ^A T _E X, Basic HTML/CSS/JavaScript